

**Số: 25/2018/CV-CBTT**  
No. 25/2018/CV-CBTT

TP. Hồ Chí Minh, ngày 20 tháng 07 năm 2018  
Ho Chi Minh City, 20 July 2018

## **CÔNG BỐ THÔNG TIN**

### **INFORMATION DISCLOSURE**

**Kính gửi / To:**

- Ủy ban Chứng khoán Nhà nước  
*The State Securities Commission*
- Sở Giao dịch Chứng khoán TP. Hồ Chí Minh  
*Ho Chi Minh Stock Exchange*
- Sở Giao dịch Chứng khoán Hà Nội  
*Ha Noi Stock Exchange*

Công ty: **Công ty Cổ phần Chứng khoán TP. Hồ Chí Minh**  
Name of Company: **Ho Chi Minh City Securities Corporation**

Mã chứng khoán: **HCM**  
Securities symbol: **HCM**

Địa chỉ trụ sở chính: Tầng 5&6, Tòa nhà AB, 76 Lê Lai, P. Bến Thành, Quận 1, TP. Hồ Chí Minh  
Head quarter address: Level 5&6, AB Tower, 76 Le Lai Str., Ben Thanh Ward, Dist., 1, HCM City

Điện thoại: (+84) 28 3823 3299 Fax: (+84) 28 3823 3301 Website: www.hsc.com.vn  
Telephone: (+84) 28 3823 3299 Fax: (+84) 28 3823 3301 Website: www.hsc.com.vn

Người thực hiện công bố thông tin: Ông Trịnh Hoài Giang  
Submitted by: Mr. Trịnh Hoài Giang

Chức vụ: Phó Tổng Giám đốc  
Position: Deputy CEO

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Loại công bố thông tin:  24 giờ  định kỳ  bất thường  theo yêu cầu  
Information disclosure type:  24 hours  Periodic  Irregular  On demand

Nội dung thông tin công bố:  
The content of information disclosure:

Báo cáo tình hình quản trị công ty 6 tháng năm 2018.  
First half of 2018 Corporation Governance Report of Ho Chi Minh City Securities Corporation.

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 20/07/2018 tại đường dẫn <http://www.hsc.com.vn/vn/investor/information-disclosure>

This information was disclosed on HSC webpage on 20 July 2018 and available at <https://www.hsc.com.vn/en/investor/information-disclosure>



Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố.

*We declare that all information provided in this paper is true and accurate; we shall be legally responsible for any misrepresentation.*



**Người đại diện Công ty**  
*For and on behalf of HSC*

**Trịnh Hoài Giang**  
**Phó Tổng Giám đốc**  
**Deputy CEO**

**Tài liệu đính kèm/ Attached file:**

Báo cáo tình hình quản trị công ty số 25/2018/CV-HĐQT ngày 20/07/2018;  
1H2018 Corporation Governance Report No. 25/2018/CV – HĐQT dated 20 July 2018;



No.25/2018/CV-HĐQT

Ho Chi Minh City, 20 July 2018

**REPORT ON CORPORATION GOVERNANCE OF  
HO CHI MINH CITY SECURITIES CORPORATION  
(6 month of year 2018)**

**(Information disclosure version)**

**To:** - The State Securities Commission  
- Ho Chi Minh Stock Exchange  
- Hanoi Stock Exchange

- Name of Company: **Hochiminh City Securities Corporation (HSC)**
- Address of headoffice: Level 5&6, AB Tower, 76 Le Lai Str., Ben Thanh Ward, Dist.1, HCMC
- Telephone: (+84 28) 23823 3299 Fax: (+84 28) 23823 3301
- Charter capital: VND 1,297,567,580,000
- Securities code: HCM

**I. Activities of the General Meeting of Shareholders ("AGM")**

The Annual General Meeting of Shareholders of the fiscal year 2017 ("2017 AGM") was organized on 26 April 2018. The contents of the 2017 AGM Resolution as detailed belows:

No.	Resolution No.	Date	Content
01	01/2018/NQ-ĐHĐCĐ	26/04/2018	<ul style="list-style-type: none"><li>- Approved the report on the FY2017 activities of the Board of Directors;</li><li>- Approved the report FY2017 Bussiness Performance of the Board of Management;</li><li>- Approved the FY2018 Business plan;</li><li>- Approved the report on the FY2017 Company's activities of the Supervisory Board;</li><li>- Approved the Audited Financial Statements for the year ended 31 December 2017;</li><li>- Approved the FY2017 final cash dividend rate;</li><li>- Approved the FY2018 dividend plan;</li><li>- Approved the FY2017 profit distribution plan;</li><li>- Approved the authorization to BOD to appoint an independent audit firm for the FY2018;</li><li>- Approved the amendment of HSC Charter;</li><li>- Approved the amendment of HSC Corporation Governance Regulations;</li></ul>

No.	Resolution No.	Date	Content
			<ul style="list-style-type: none"> <li>- Approved the share issuance for existing shareholders using capital resources of owners' equity to increase charter capital;</li> <li>- Approved the share issuance offering to existing shareholders;</li> <li>- Approved the share issuance for employee stock ownership plan (ESOP 2018);</li> <li>- Approved the dismissal of member cum Vice Chairman of the BOD and the list of candidates to nominate to the BOD for the term IV (2016 – 2020);</li> <li>- Appointed Mr. Lam Hoai Anh as a member of the BOD for the term IV (2016 – 2020),</li> </ul>

## II. Board of Directors (“BOD”)

### 1. Information about the members of the Board of Directors:

First half of 2018, the Board of Directors held seventeen meetings, in which fifteen in-person and two for seeking directors' writing approval.

No.	BOD's members	Position	Date becoming member of the Board of Directors	Date no longer member of the Board of Directors	Number of attendance	Percentage	Reasons for absence
01	Mr. Do Hung Viet	Chairman	21/04/2016		16/17	100%	
02	Mr. Le Anh Minh	Vice chairman	21/04/2016		17/17	100%	
03	Mr. Nguyen Thanh Liem	Vice chairman	21/04/2016	26/04/2018	03/17	18%	Resignation Letter on 07/03/2018
04	Mr. Pham Nghiem Xuan Bac	Member	21/04/2016		17/17	100%	
05	Mr. Le Thang Can	Member	21/04/2016		17/17	100%	
06	Mr. Johan Nyvene	Member	21/04/2016		17/17	100%	
07	Mr. Le Hoang Anh	Member	21/04/2016		17/17	100%	
08	Mr. Lam Hoai Anh	Member	26/04/2018		07/17	41%	Appointed on 26/04/2018

### 2. Supervision by the BOD over the Board of Management (“BOM”):

The BOD supervised the implementation of the resolutions of BOD and AGM. The details are as follows:

- To complete and disclosure on time the FY2017 audited Financial Statement, the FY2018 quarterly/ the semi – annual audited Financial Statement and the Annual Report 2017;
- To convene the FY2017 Annual General Meeting of Shareholders at Caravelle Saigon Hotel on 26 April 2018;
- To urge the implementation of FY2018 business plan approved at the 2017 AGM. The FY1H2018 profit after tax reached 472 billion, achieving 104% higher than the same period of 2017 and 58% of the FY2018 business plan approved at the 2017 AGM.

- To set up and complete the FY2017 cash dividend payment with the pay –out rate of 21% approved by AGM. In which, the FY2017 first interim cash dividend with the pay –out rate of 6% and the FY2017 final cash dividend with the pay –out rate of 15% were paid to the shareholders;
- To appoint Price Waterhouse Coopers Vietnam Co., Ltd as the independent audit firm and monitor the implementation of HSC FY2018 audited quarterly and semi – annual Financial Statements;
- To monitor the implementation of the derivatives market and covered warrant products;
- To set up and monitor frequently the documents of the share issuance to raise capital in 2018 approved at 2017 AGM. The share issuance of HSC comprises the share issuance for existing shareholders using capital resources of owners' equity to increase charter capital, the share issuance offering to existing shareholders and the share issuance of employee share ownership plan (ESOP 2018);
- To monitor the implementation of the issuance of private placement bond;

3. Activities of the BOD's committess:

3.1. Risk Management Committee ("RMC"):

- First half of 2018, full details are given to Appendix of Delegation of Authority Policy (DoAP): Margin Lending (Appendix 1) and Principal Investment (Treasury) (Appendix 2) by Risk Management Division ("RMD").
- RMD enhances the Risk Management Framwork to mitigate the risks surrounding HSC's various business functionalities.
- On a quarterly basic, RMD reports to RMC the list of all identified significant risks and remediation plans as well as supervising results.
- On a monthly basic, RMD submits the monthly transaction reports to RMC.
- RMC has to approve the transactions to be authorized regarding Delegation of Authority Policy at meetings.

3.2. Board Internal Audit Committee ("BAC")

Made the audits of processes and monitored the implementation of internal audit findings:

- First half of 2018, Internal Audit Function issued the reports of:
  - Anti – Money Laundering
- Internal Audit Function is making the audits of processes as follows:
  - Lending Margin (the second time)
  - Human Resource Management (the first time)
  - Individual clients' brokerage (the second time)
  - Monitoring the implementation of the audit report on process of Accounting and Financial Statements (the first time)
- Report of the implementation of internal audit findings always presented in periodic meetings of BAC.

4. Resolutions/Decisions of BOD:

No.	Resolution No.	Date	Content
01	01/2018/NQ-HĐQT	10/01/2018	<ul style="list-style-type: none"> <li>- Reported the FY2017 business results;</li> <li>- Approved the adjustment of the total amount of proprietary investments;</li> <li>- Approved the adjustment of total amount of margin lending;</li> <li>- Approved the revision of the total credit limit of HSC in 2018. The credit limit includes loans from banks and other institutions and HSC bond.</li> </ul>

No.	Resolution No.	Date	Content
			<ul style="list-style-type: none"> <li>- Approved the agenda of 2017 AGM and the main contents of the proposals to be presented at 2017 AGM;</li> <li>- Approved the record date to determine which shareholders were eligible to attend the 2017 AGM;</li> <li>- Approved the establishment of Nam Saigon Transaction Office.</li> </ul>
02	02/2018/NQ-HĐQT	28/02/2018	Approved the recommendations of credit limit of banking loans (the credit limit of banking loans was disclosure at Disclosure Information No. 01/2018/CV-CBTT dated 11 January 2018).
03	03/2018/NQ-HĐQT	28/02/2018	Approved the recommendations of credit limit of banking loans (the credit limit of banking loans was disclosure at Disclosure Information No. 01/2018/CV-CBTT dated 11 January 2018).
04	04/2018/NQ-HĐQT	16/03/2018	Approved the recommendations of credit limit of banking loans (the credit limit of banking loans was disclosure at Disclosure Information No. 01/2018/CV-CBTT dated 11 January 2018).
05	05/2018/NQ-HĐQT	16/03/2018	Approved the selling of shares of OCB stock.
06	06/2018/NQ-HĐQT	16/03/2018	Approved the selling of shares of DongA Bank stock.
07	07/2018/NQ-HĐQT	19/03/2018	<ul style="list-style-type: none"> <li>- Approved to authorize the BOM to forecast the FY2018 business plan based on the daily average trading value over the past 5 years and projection of market trends in the coming period;</li> <li>- Approved the terms of the first issuance of covered warrant, in which the underlying was Hoa Phat Group (HPG);</li> <li>- Approved the draft of amendment of HSC Charter;</li> <li>- Approved the draft of amendment of HSC Corporation Governance Regulations;</li> <li>- Approved the amendments of the agenda of 2017 AGM;</li> <li>- Approved the distribution rate of the Welfare and Reward Fund to be presented to 2017 AGM.</li> </ul>
08	08/2018/NQ-HĐQT	28/03/2018	Approved to change the date to convene 2017 AGM. The final date was 26 April 2018.
09	09/2018/NQ-HĐQT	04/04/2018	Approved the bank of payment guarantee for HSC covered warrants.
10	10/2018/NQ-HĐQT	12/04/2018	Approved the issuance plan of HSC Bonds through private placement.
11	11/2018/NQ-HĐQT	02/05/2018	<ul style="list-style-type: none"> <li>- Approved the documents of the share issuance for existing shareholders using capital resources of owners' equity to increase charter capital, the share issuance offering to existing shareholders and the share issuance for employee stock ownership plan (ESOP 2018);</li> <li>- Approved to authorize Chairman and the departments concerned to complete the share issuance offering to existing</li> </ul>

No.	Resolution No.	Date	Content
			shareholders, the share issuance for existing shareholders using capital resources of owners' equity to increase charter capital and the share issuance for employee stock ownership plan (ESOP 2018); - Approved the using plan of capital gained from the share issuance offering to existing shareholders and the share issuance for employee stock ownership plan (ESOP 2018).
12	12/2018/NQ-HĐQT	07/05/2018	Approved the main criteria of the share issuance for employee stock ownership plan (ESOP 2018).
13	13/2018/NQ-HĐQT	07/05/2018	Approved the recommendations of credit limit of banking loans ( <i>the credit limit of banking loans was disclosure at Disclosure Informaticn No. 01/2018/CV-CBTT dated 11 January 2018</i> ).
14	14/2018/NQ-HĐQT	11/05/2018 For seeking members' writing approval	- Appointed Price Waterhouse Coopers Vietnam Co., Ltd; as the independent audit firm for the fiscal year 2018.
15	15/2018/NQ-HĐQT	07/06/2018 For seeking members' writing approval	Approved the adjustment the number of expected shares of the share issuance for employee stock ownership plan (ESOP 2018)
16	16/2018/NQ-HĐQT	15/06/2018	Approved the recommendations of credit limit of banking loans ( <i>the credit limit of banking loans was disclosure at Disclosure Information No. 01/2018/CV-CBTT dated 11 January 2018</i> )
17	17/2018/NQ-HĐQT	27/06/2018	Approved the recommendations of credit limit of banking loans ( <i>the credit limit of banking loans was disclosure at Disclosure Information No. 01/2018/CV-CBTT dated 11 January 2018</i> )

### III. Supervisory Board ("BOS"):

#### 1. Information about the BOS:

First half of 2018, BOS held one meeting which all members attended and discussed the contents regarding the BOS authorities.

No.	Members of Supervisory Board	Position	Date becoming the member of BOS	Date no longer member of BOS	Number of attendance	Percentage	Reasons for absence
01	Mr. Vo Van Chau	Head of BOS	21/04/2016		1/1	100%	
02	Mr. Doan Van Hinh	Member	21/04/2016		1/1	100%	
03	Ms. Dang Nguyet Minh	Member	21/04/2016		1/1	100%	

#### 2. The supervising activities of BOS to BOD, BOM and Shareholders:

BOS's representatives attending all BOS quarter/request meetings updated the activities of the Company. First half of 2018, the main areas were overseen by BOS as below:

- To report the supervisions of the FY2017 business results and the activities plan of BOS to the Shareholders at AGM 2017.

- To review the implementation of BOD and BOM's resolutions of managerial and operational activities. These resolutions have to comply with lawful regulations and the Company Charter.
- To monitor and supervise the activities of BOD and BOM to implement the FY2017 AGM Resolution.
- To monitor the FY2018 business performance and financial situations.
- To review the FY2018 audited quarterly/semi-annual Financial Statements.
- To supervise the implementation of the internal audit processes of Internal Audit Function in 2018.
- To supervise the implementation of the information disclosure as provided by law.

3. Coordination among BOS with the BOD, BOM and different managers:

At BOD's meetings, BOS contributed straightly their opinions analysed and assessed to make the best decisions to be able to maximize the interest of stakeholders in first half of 2018.

In other hand, BOM and managers supplied enthusiastically the requested information to BOS in the process of supervising the Company activities. These favourable conditions gave BOS complete their tasks.

4. Other activities of the Supervisory Board:

BOS together with Internal Audit Function and Board Internal Audit Committee supervised the implementation of internal audit processes of the Company in first half of 2018.

**IV. Training on corporate governance:**

All members of BOD and BOS activitively participated the "Corporate Governance" Training Course; except for Mr. Pham Nghiem Xuan Bac, who was unable to attend.



V. List of affiliated persons of the public company as specified in clause 34, Article 6 of the Securities Law and transaction of affiliated persons of the Company with the Company

1. List of affiliated persons of the Company:

No.	Name of organization/individual	Securities trading (if any)	Position at the Company	ID card/Passport/ Certificate of business registration			Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reasons
				Number	Date of issue	Place of issue				
<b>A THE BOARD OF DIRECTORS</b>										
01	Do Hung Viet		Chairman					21/04/2016		
02	Le Anh Minh		Vice Chairman					21/04/2016		
	Organization									
01	Dragon Capital Markets Limited (DC)		Director, BoD member of DCG	184419	04/05/1996	British Virgin Island	Unit 1501, 15 <sup>th</sup> Fl, Me Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC			
03	Nguyen Thanh Liem		Vice Chairman					21/04/2016	26/04/2018	Dismissal
	Organization									
01	Hochiminh city Finance and Investment state – own Company (HFIC)		Deputy Director	0300535140	13/04/2010	DPI of HCMC	33- 39 Pastuer Str., Dist. 1, HCMC			
04	Pham Nghiem Xuan Bac		Member					21/04/2016		
	Organization									
01	Vision & Associates		CEO	0100912017	18/05/1999	DPI of Hanoi	3 <sup>rd</sup> Floor, Hanoi Tower, 49 Hai Ba Trung Str., Hanoi			
02	Vision & Associates Legal		Chairman	01070392/TP/Đ KKD	02/08/2007	DPJ of Hanoi	3 <sup>rd</sup> Floor, Hanoi Tower, 49 Hai Ba Trung Str., Hanoi			
03	Cong Huong Corporation		Chairman	0103012948	07/07/2006	DPI of Hanoi	3 <sup>rd</sup> Floor, Hanoi Tower, 49 Hai Ba Trung Str., Hanoi			
05	Le Thang Can		Member					21/04/2016		
	Organization									
01	Hochiminh city Finance and Investment state – own Company (HFIC)		Head of Investment Department	0300535140	13/04/2010	DPI of HCMC	33- 39 Pastuer Str., Dist. 1, HCMC			
06	Johan Nyvene (*)		BOD member cum CEO					21/04/2016		

No.	Name of organization/individual	Securities trading (if any)	Position at the Company	ID card/Passport/ Certificate of business registration			Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reasons
				Number	Date of issue	Place of issue				
<b>Organization</b>										
01	Dragon Capital Markets Limited (DC)		Capital Representative of DC	184419	04/05/1996	British Virgin Island	Unit 1501, 15 <sup>th</sup> Fl, Me Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC			
07	Le Hoang Anh		Member					21/04/2016		
<b>Organization</b>										
01	Dragon Capital Markets Limited (DC)		Director	184419	04/05/1996	British Virgin Island	Unit 1501, 15 <sup>th</sup> Fl, Me Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC			
02	VietFund Management (VFM)		BOD Member	01/GPĐT-UBCKNN	15/07/2003	SSC	Unit 1701-04 Me Linh Point, No. 2 Ngo Duc Ke Str., Dist.1, HCMC			
08	Lam Hoai Anh		Member					26/04/2018		Appointed as BOD member
01	Hochiminh city Finance and Investment state – own Company (HFIC)		Deputy Director	0300535140	13/04/2010	DPI of HCMC	33- 39 Pastuer Str., Dist. 1, HCMC			
02	Saigon Diamond Corporate		BOD Member	0305244843	17/05/2017	DPI of HCMC	181-183-185 Tran Hung Dao Str., Co Giang Ward, Dist., 1, HCMC			
03	Giadinh Textile Corporate		BOD Member	0300744507	05/08/2016	DPI of HCMC	10-12-14-16 Nam Ky Khoi Nghia Str., Nguyen Thai Binh Ward, Dist., 1, HCMC			
<b>B SUPERVISORY BOARD</b>										
01	Vo Van Chau		Head of Supervisory Board					21/04/2016		
<b>Organization</b>										
01	Kien Long Bank		Vice Chairman	0047/NH-GP	29/12/1993	NHNN	145-147-149 Hung Vuong Str., Ward 2, Tan An, Long An Province			
02	Doan Van Hinh		Member					21/04/2016		
03	Dang Nguyet Minh		Member					21/04/2016		

No.	Name of organization/individual	Securities trading (if any)	Position at the Company	ID card/Passport/ Certificate of business registration			Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reasons
				Number	Date of issue	Place of issue				
01	Dragon Capital Markets Limited (DC)		Director	184419	04/05/1996	British Virgin Island	Unit 1501, 15 <sup>th</sup> Fl, Me Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC			
<b>C BOARD OF MANAGEMENT</b>										
01	Johan Nyvene (*)		CEO					15/05/2007	Giống mục A6	
02	Trinh Hoai Giang		Deputy CEO					15/05/2007		
03	Le Cong Thien		Deputy CEO					12/08/2013		
<b>D CHIEF FINANCIAL OFFICER/ ACCOUNTING CHIEF</b>										
	Lam Huu Ho		CFO/AC							
<b>E PERSON AUTHORIZED TO DISCLOSE INFORMATION</b>										
	Truong Ngoc Quynh Tien		Communication Director					26/01/2017		

2. Transaction between Company and related persons, or between Company and major shareholders, internal persons and related persons of internal person:

No	Organization	Relationship	ID card/PassportID Certificate of business registration			Address	Time of transaction	Number of AGM/BOD Resolutions/ Decisions	Number and ownership proportion of shares hold after the transaction		Note
			Number	Date of issue	Place of issue				Number		
01	Dragon Capital Markets Limited (DC)	Related organization	184419	04/05/1996	British Virgin Island	Unit 1501, 15 <sup>th</sup> Fl, Me Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC	December 2017	No. 01/2017/NQ-HĐQT dated 17/01/2017	39.278.810	30,29	

Note: HSC and DC signed the contract supplying advisory service such as market research, debt market, institutional broker and M&A ... The contract duration is 03 (three) years from 2017 to 2019. The amount of the contract paid in 2018 is VND 8.796.000.000 (including VAT).

- Transaction between internal persons of Company and Company's subsidiaries, or the Company in which Company takes controlling power: No transaction
- Transaction between Company and other objects:

- 4.1. Transaction between Company and the company that the members of BOD and BOS and CEO has been a founding member or members of BOD and CEO in three years (calculated at the time of reporting): No transaction
- 4.2. Transaction between Company and the company that related person of members of BOD, BOS and CEO: No transaction
- 4.3. Other transactions of Company may be beneficial marterial or immarterial for members of BOD, BOS and CEO: No transaction

**VI. Transactions of internal persons and related persons of internal persons**

1. List of internal persons and their related persons

No.	Name	Securities trading account (if any)	Position at Company (if any)	ID card/Passport			Address	Number of shares owned at the end of period	Ownersh ip of proporti on of share at the end of period	Number of shares represent ed at the end of period	Represe ntation of proporti on of share at the end of period
				Number	Date of issue	Place of issue					
<b>A THE BOARD OF DIRECTORS</b>											
01	<b>Do Hung Viet</b>		<b>Chairman</b>					17,968	0.01%	-	
	<b>a Organization</b>										
	<b>b Individual</b>										
01	Nguyen Thi Bach Ngoc		Wife								
02	Do Tri Duc		Son					416	0,0003		
03	Do Nguyen Bao Chau		Daughter								
04	Do Anh Tuan		Brother								
05	Do Thi Xuan Mai		Younger sister								
06	Do Thi Xuan Lan		Younger sister								
07	Do Thi Thanh Thuy		Younger sister								
08	Do Quoc Hung		Younger brother								
02	<b>Le Anh Minh</b>		<b>Vice Chairman</b>					43,968	0.03%	-	-

No.	Name	Securities trading account (if any)	Position at Company (if any)	ID card/Passport			Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represented at the end of period	Representation of proportion of share at the end of period
				Number	Date of issue	Place of issue					
<b>a</b>	<b>Organization</b>										
01	Dragon Capital Markets Limited (DC)		CEO of DCG	184419	04/05/1996	British Virgin Island	Unit 1501, 15 <sup>th</sup> Fl, Me Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC			19,639,405	15.16%
<b>b</b>	<b>Individual</b>										
01	Le Anh Dung		Father								
02	Pham Thi Nha		Mother								
03	Nguyen Thu Thuy		Wife								
04	Le Anh Phuong Vy		Daughter								
05	Le Anh Khang		Son								
06	Le Anh Quan		Brother								
07	Le Anh Huy		Brother								
08	Le Anh Quang		Younger brother								
<b>03</b>	<b>Pham Nghiem Xuan Bac</b>		<b>Member</b>					<b>290,000</b>	<b>0.22%</b>		
<b>a</b>	<b>Organization</b>										
01	Vision & Associates		CEO	0100912017	18/05/1999	DPI of Hanoi	3 <sup>rd</sup> Floor, Hanoi Tower, 49 Hai Ba Trung Str., Hanoi				
02	Vision & Associates Legal		Chairman	01070392/TP/Đ KKD	02/08/2007	DPJof Hanoi	3 <sup>rd</sup> Floor, Hanoi Tower, 49 Hai Ba Trung Str., Hanoi				
03	Cong Huong JSC		Chairman	0103012948	07/07/2006	DPI of Hanoi	3 <sup>rd</sup> Floor, Hanoi Tower, 49 Hai Ba Trung Str., Hanoi			450.442	0,35%
<b>b</b>	<b>Individual</b>										
01	To Thi Anh Dương		Wife								
02	Pham Thu Nga		Daughter								
03	Pham Thu Hương		Daughter								

No.	Name	Securities trading account (if any)	Position at Company (if any)	ID card/Passport			Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represented at the end of period	Representation of proportion of share at the end of period
				Number	Date of issue	Place of issue					
04	Pham Hoang Minh Thu		Sister								
05	Pham Nghiem Minh Thao		Sister					7	-		
06	Pham Nghiem Minh Thuy		Sister								
07	Pham Nghiem Xuan Binh		Brother					38	-		
<b>04 a</b>	<b>Le Thang Can Organization</b>		<b>Member</b>								
<b>01 b</b>	Hochiminh city Finance and Investment state – own Company (HFIC) <b>Individual</b>		Head of Investment Department	0300535140	13/04/2010	DPI of HCMC	33- 39 Pastuer Str., Dist. 1, HCMC			11.250.000	8,68%
01	Le Cong		Father								
02	Chau Thi Hong		Mother								
03	Nguyen Thi Huong		Wife								
04	Le Ba Minh		Son								
05	Le Ba Hoang Quan		Son								
06	Le Ngoc An		Brother								
07	Le Duc		Brother								
08	Le Tri		Brother								
09	Le Thi Ngoc Chau		Younger sister								

No.	Name	Securities trading account (if any)	Position at Company (if any)	ID card/Passport			Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represented at the end of period	Representation of proportion of share at the end of period
				Number	Date of issue	Place of issue					
06	Johan Nyvene (*)		BOD Member cum CEO					661.666	0,51%	-	-
a	Organization										
01	Dragon Capital Markets Limited (DC)		Capital Representative of DC	184419	04/05/1996	British Virgin Island	Unit 1501, 15 <sup>th</sup> Fl, Me Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC			19,639,405	15.16%
b	Individual										
01	Nguyen Duc Hoa		Father	N/A			USA				
02	Le Thi Sen		Mother	N/A			USA				
03	Nguyen Thai Hang		Wife								
04	Vincent Nyvene		Son								
05	Anton Quốc Thái Nyvene		Son								
06	Nguyen Quoc Huy		Younger brother								
07	Nguyen Quoc Hung		Younger brother								
08	Nguyen Tuyet Hanh		Younger sister								
09	Nguyen Thi Lien Huong		Younger sister								
10	Nguyen Thi Cam Huyen		Younger sister								
11	Nguyen Quoc Hoang		Younger brother								

No.	Name	Securities trading account (if any)	Position at Company (if any)	ID card/Passport			Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represented at the end of period	Representation of proportion of share at the end of period
				Number	Date of issue	Place of issue					
<b>07</b>	<b>Le Hoang Anh</b>		<b>Member</b>								
<b>a</b>	<b>Organization</b>										
01	Dragon Capital Markets Limited (DC)		Director	184419	04/05/1996	British Virgin Island	Unit 1501, 15 <sup>th</sup> Fl, Me Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC				
02	Vietnam Fund Management		BOD Member	01/GPĐT-UBCKNN	15/07/2003	SSC	Unit 1701-04 15 <sup>th</sup> Fl, Me Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC				
<b>b</b>	<b>Individual</b>										
01	Le Phi Yen		Father								
02	Thai Thi Thanh Van		Mother								
03	Le Thi Huynh Mai		Wife								
04	Le Hoang Quoc Anh		Son								
05	Le Hoang Nhat Nam		Son								
06	Le Hoang Mai		Sister								
07	Le Nam Thang		Younger brother								
<b>B</b>	<b>THE SUPERVISORY BOARD</b>										
01	Vo Van Chau		Head of Supervisory Board					17.322	0,01%	-	-
<b>a</b>	<b>Organization</b>										



No.	Name	Securities trading account (if any)	Position at Company (if any)	ID card/Passport			Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represented at the end of period	Representation of proportion of share at the end of period
				Number	Date of issue	Place of issue					
01	Kien Long Bank		BOD member cum CEO	0047/NH-GP	29/12/1993	SBV	145-147-149 Hung Vuong Str., Ward 2, Tan An, Long An Province				
<b>b</b>	<b>Individual</b>										
01	Pham Thi Thu Van		Wife								
02	Vo Thi Nha Uyen		Daughter								
03	Vo Pham Nha Khanh		Daughter								
04	Vo Thanh Bao		Younger brother								
05	Vo Thi Luom		Younger sister								
06	Vo Van Tuan		Younger brother								
07	Vo Van Kiet		Younger brother								
08	Vo Thi Cuc Hoa		Younger sister								
<b>02</b>	<b>Doan Van Hinh</b>		<b>Member</b>					<b>4.687</b>	<b>0,004%</b>	<b>-</b>	<b>-</b>
<b>a</b>	<b>Organization</b>										
<b>b</b>	<b>Individual</b>										
01	Nguyen Thi Sen		Mother								
02	Trinh Thi Kim Thanh		Wife								
03	Doan Quang Huy		Son								
04	Doan Thi Quynh Nhu		Daughter								
05	Doan Van Can		Brother								

No.	Name	Securities trading account (if any)	Position at Company (if any)	ID card/Passport			Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represented at the end of period	Representation of proportion of share at the end of period
				Number	Date of issue	Place of issue					
06	Doan Thi Kim Oanh		Sister								
07	Doan Van Trung		Younger brother								
08	Doan Van Khiem		Younger brother								
09	Doan Thi Kim Anh		Younger sister								
10	Doan Van Trang		Younger sister								
11	Doan Thi Kim Chi		Younger sister								
12	Doan Thi Kim Lien		Younger sister								
<b>03</b>	<b>Dang Nguyet Minh</b>		<b>Member</b>								
<b>a</b>	<b>Organnization</b>										
01	Dragon Capital Markets Limited (DC)		Director	184419	04/05/1996	British Virgin Island	Unit 1501, 15 <sup>th</sup> Fl, Me Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC				
<b>b</b>	<b>Individual</b>										
01	Dang Van Duong		Father								
02	Le Nguyen Minh		Mother								
03	Nguyen Hoai Nam		Husband								
04	Dang Thanh Tung		Brother								
<b>C</b>	<b>BOARD OF MANAGEMENT</b>										
01	Johan Nyvene (*)		CEO							The same A.06	
<b>02</b>	<b>Trinh Hoai Giang</b>		<b>Deputy CEO</b>								
<b>a</b>	<b>Organization</b>							273.665	0,21%	-	-

No.	Name	Securities trading account (if any)	Position at Company (if any)	ID card/Passport			Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represented at the end of period	Representation of proportion of share at the end of period
				Number	Date of issue	Place of issue					
<b>b</b>	<b>Individual</b>										
01	Tran Thi Tuong Hy		Mother								
02	Nguyen Hong Anh		Wife								
03	Trinh Hoai Anh Nguyen		Son								
04	Trinh Hoai Thanh Van		Daughter								
05	Trinh Hoai Nam		Younger brother				6	-			
<b>03</b>	<b>Le Cong Thien</b>		<b>Deputy CEO</b>				<b>204.125</b>	<b>0,16%</b>	<b>-</b>	<b>-</b>	
<b>a</b>	<b>Organization</b>										
<b>b</b>	<b>Individual</b>										
01	Le Thi Dinh		Mother								
02	Le Thi Ngoc Linh		Wife								
03	Le Ngoc Kim Ngan		Daughter								
04	Le Ngoc Thien An		Daughter								
05	Le Cong Tam		Brother								
06	Nguyen Kim Hoang		Sister								
07	Le Cong Phat		Brother								
08	Le Cong Tai		Brother								
09	Le Cong Chanh		Brother								

No.	Name	Securities trading account (if any)	Position at Company (if any)	ID card/Passport			Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represented at the end of period	Representation of proportion of share at the end of period
				Number	Date of issue	Place of issue					
<b>D CHIEF FINANCIAL OFFICER / ACCOUNTING CHIEF</b>											
	Lam Huu Ho		CFO/AC					138.853	0,1%	-	-
a	Organization										
b	Individual										
01	Lam Van To		Father								
02	Ho Thi Hong Nhan		Wife								
03	Lam Thi Phuong Linh		Sister								
04	Lam Thi Phuong Thao		Sister								
05	Lam Huu Phuc		Brother								
06	Lam Huu Duc		Brother								
07	Lam Thi Phuong Lan		Sister								
<b>E PERSON AUTHORIZED TO DISCLOSE INFORMATION</b>											
	Trương Ngọc Quỳnh Tiên		Communication Director					13.500	0.01%		
a	Organization										
b	Individual										
01	Trương Ngọc Ái		Father								
02	Trần Thị Tân		Mother								
03	Chiba Kunio		Brother								
04	Chiba Yasuo		Brother								

No.	Name	Securities trading account (if any)	Position at Company (if any)	ID card/Passport			Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represented at the end of period	Representation of proportion of share at the end of period
				Number	Date of issue	Place of issue					
05	Trương Ngọc Bảo Hưng		Brother								
06	Trương Ngọc Quỳnh Anh		Sister								
07	Nguyễn Triệu Vinh		Husband								
08	Nguyễn Ngọc Minh Anh		Daughter								
09	Nguyễn Huy Dũng		Son								

**Note:**

- Number of shares owned at the end of the period was the number of shares on the record date 18 May 2018 for the FY2017 final dividend payment.

(\*) Mr Johan Nyvene – BOD Member cum CEO – has two nationalities (1) USA nationality named Johan Nyvene and (2) Vietnamese nationality named Nguyễn Quốc Hoàn. Total number of HCM shares that Mr Johan Nyvene held is on the security trading account named Nguyễn Quốc Hoàn.

2. Transaction of internal persons and affiliated persons

No.	Transaction executor	Relationship with internal person	Number of shares owned at the beginning of the period		Number of shares owned at the end of the period		Reasons for increase, decrease (purchase, sale, Switch, reward...)
			Number of shares	Percentage	Number of shares	Percentage	
01	Le Anh Quan	Related person to Mr. Le Anh Minh – HSC Vice Chairman	26,000	0.02	0	0%	Purchasing 26,000 shares from 22/11/2017 to 04/12/2017 and selling 26,000 shares from 30/01/2018 to 02/02/2018.

VII. Other significant issues:

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS  
CHAIRMAN



*[Handwritten signature]*  
DO HUNG VIET